

Retail Space / Downtown Santa Monica

402 Santa Monica Boulevard, Santa Monica, CA 90401

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Muselli Commercial Realtors, as exclusive advisor to the ownership at 402 Santa Monica Boulevard, Santa Monica CA, is pleased to present the opportunity to lease approximately 32,930 Square Feet of corner flagship retail space divided over 2 floors in the heart of downtown Santa Monica. The space was formerly occupied by REI. The prominent brick building was built in 1995 and is ideal for any number of uses including retail, recreation and entertainment, restaurant and more.

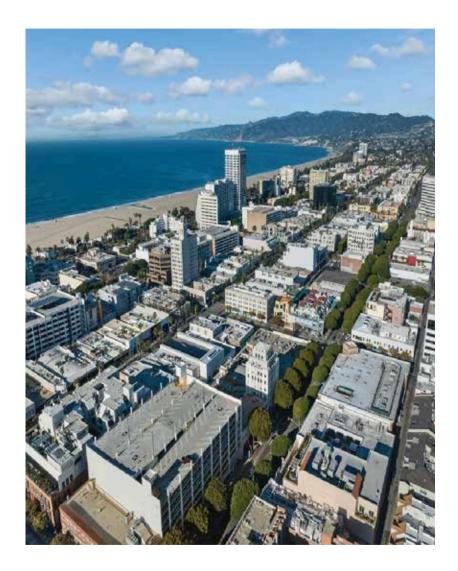
Approximately 32,930 SF.			
1st Floor is 17,500 SF.			
2nd Floor is 15,430 SF.			
The space can be combined with 1415 4th Street for an additional 17,033 SF.			
CAD's available upon request.			
\$4.15 per SF per month NNN (approximately \$1.28/sf).			
10 year term with options available.			
Approximately 18' ceiling height per oor.			
155' of Windowed Frontage on Santa Monica Blvd.			
201' of windowed frontage on 4th Street.			
Polished concrete floors.			
Exposed beams and industrial feel.			
Dramatic center staircase.			
Wide open, bright, lots of natural light.			
Backroom storage on each floor.			
Elevators.			
Loading dock.			
Ample city parking! 600 parking spaces in Santa Monica Public Parking			
Structure #4. 10 additional public parking structures within walking distance to			
the building. Metro rail station within walking distance as well as Big Blue Bus			











About Downtown Santa Monica

Downtown Santa Monica is equal parts shopping haven and street performer stage.

Just east of the Santa Monica Pier, the 3rd Street Promenade consists of three open-air, car-free blocks that are anchored by upscale Santa Monica Place, home to more than 80 retailers.

With everything from fresh farmers market produce to designer fashions, it's a shopper's nirvana. Likewise, foodies rejoice in the numerous restaurants and bars, featuring locally sourced ingredients and craft cocktails.

There's excitement around every corner as street performers, tourists, locals, diners, moviegoers, and more flock to the area. Additionally, it's the terminus of the Metro E Line, which ferries riders by light rail between Santa Monica, CA and Downtown Los Angeles.

402 Santa Monica Boulevard is situated on a highly trafficked and visible corner of Downtown Santa Monica at Santa Monica Boulevard and 4th Street. Within walking distance to Santa Monica Beach, 3rd Street Promenade, Santa Monica Pier, Santa Monica Place Shopping Mall, and a short walk to Main Street and Montana Ave Shopping Districts. Immediately adjacent to a high income neighborhood.

The property has high income demographics as it is located near West Los Angeles, Beverly Hills, Brentwood, Pacific Palisades, Westwood, Century City, Mar Vista, Culver City, Venice & Marina Del Rey. Easy access to the property via the Santa Monica Freeway - Interstate 10.



Interior Showroom Space



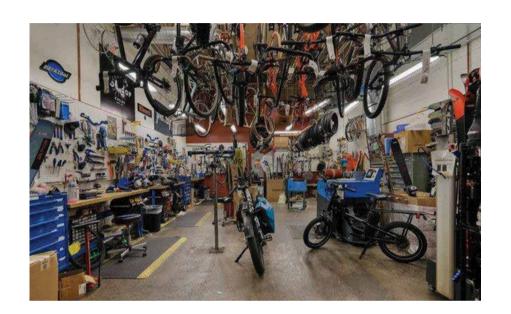








Back of the House / Storage / Office











Exterior











Foot Traffic and Demographic Data for Intersection of 4th Street & Santa Monica Boulevard

In 2023, the intersection of 4th Street and Santa Monica Boulevard recorded 294,175 visits, indicating a 7.4% increase compared to the previous year.

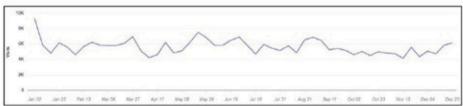


Figure 1. Weekly Visits (January 1, 2023 – December 31, 2023) Source: Placerai.

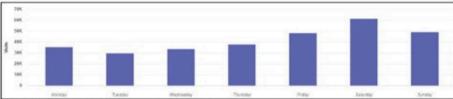


Figure 2. Daily Visits (January 1, 2023 – December 31, 2023) Source: Placerai.

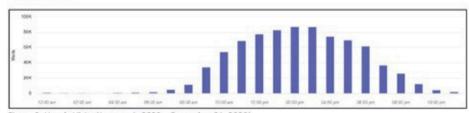


Figure 3. Hourly Visits (January 1, 2023 – December 31, 2023) Source: Placer.ai.

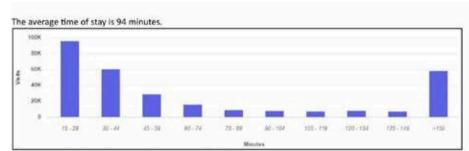


Figure 4. Length of Stay (January 1, 2023 – December 31, 2023) Source: Placer.ai.

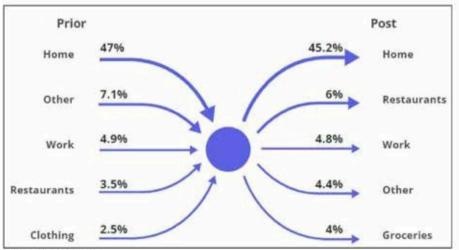


Figure 5. Visitor Journey Source: Placer.ai.



Table 1. Demographic Profile

		1 Mile	3 Mile	5 Mile
Population (2023)		35,860	165,687	389,541
Race	White	28,476 (79.4%)	130,834 (79.0%)	286,769 (73.6%)
	Black	1,811 (5.1%)	6,511 (3.9%)	15,392 (4.0%)
	Asian	3,727 (10.4%)	19,192 (11.6%)	64,953 (16.7%)
Ethnicity	Non-Hispanic Origin	31,305 (87.3%)	139,780 (84.4%)	322,290 (82.7%)
Population Growth Projection (2023-2028)		-0.74%	-1.89%	-1.54%
Median Age (2023)		44.0	43.8	42.3
Households (2023)		20,939	82,641	186,216
Married Households		4,223	24,325	59,609
Married Households (No Children)		2,839	14,673	36,256
Married Households (With Children)		1,384	9,652	23,353
Renter Occupied Households		17,862 (85.3%)	55,930 (67.7%)	120,979 (65.0%)
Households by Income (\$200,000+)		4,399 (21.0%)	21,093 (25.5%)	44,393 (23.8%)
Households by Income (<\$25,000)		4,201 (19.2%)	11,795 (14.3%)	26,979 (14.5%)
Median Household Income		\$104,257	\$113,522	\$107,280
Average Household Size (2023)		1.6	1.9	2.0
Population with Advanced Degree (2023)		8,281 (27.2%)	36,458 (26.5%)	86,853 (27.2%)
Population with Bachelor's degree (2023)		11,535 (37.9%)	50,506 (36.7%)	110,748 (34.7%)
Daytime Employment		42,659	NA	NA
Consumer Spending (\$000s) (2023)		\$688,211	\$3,070,815	\$6,881,416

Source: CoStar.

Notes:

- 1. The center of these radii is the property at 402 Santa Monica Blvd., Santa Monica, CA 90401.
- 2. If time is not specified, the data is based on the information pulled on January 19, 2024.
- 3. The calculations of the population with advanced and bachelor's degrees are not based on the total number of populations reported in row 1. The total number of populations by education for the three radii are 30427, 137628, and 318828, respectively.



Surrounding Retailers and Landmarks







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